

MD ANALYSIS

CA 5 April Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2018 to April 2019 (10 months) Results

| CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 316 | 300 | 344 | 232 | 141 |
| Charter Members | 10870 | 10360 | 11709 | 8451 | 4997 |
| New Members | 28144 | 26737 | 28279 | 37351 | 28685 |
| Drops | 20733 | 24394 | 23031 | 32734 | 24170 |
| Net Growth | 20253 | 14944 | 19063 | 15653 | 11792 |

April (Only Results)

| CA 5 | Apr-16 | Apr-17 | Apr-18 | Apr-19 |
|------------------------|--------|--------|--------|--------|
| New Clubs | 21 | 31 | 25 | 15 |
| Charter Members | 745 | 1002 | 811 | 445 |
| New Members | 1469 | 1574 | 2903 | 1601 |
| Drops | 837 | 855 | 1534 | 1493 |
| Net Growth | 1504 | 1808 | 2295 | 688 |

Statement for 4th Quarter Results(previous 3 years)

| CA 5 | 2015-2016 4th Qtr | 2016-2017 4th Qtr | 2017-2018 4th Qtr |
|------------------------|----------------------|----------------------|----------------------|
| New Clubs | 120 | 146 | 89 |
| Charter Members | 3720 | 4543 | 3489 |
| New Members | 4635 | 6684 | 10244 |
| Drops | 16120 | 15416 | 32083 |
| Net Growth | -7309 | -3763 | -17241 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-------|--------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 300 | Rep Of China | New Clubs | 49 | 20 | 31 | 29 | 22 |
| | | Charter Members | 1567 | 829 | 1090 | 1182 | 849 |
| | | New Members | 7374 | 7251 | 6523 | 9405 | 7173 |
| | | Drops | 5084 | 5415 | 5049 | 4779 | 2700 |
| | | Net Growth | 4469 | 3363 | 3223 | 6455 | 5993 |
| Total | Pei-Jen Chen | New Clubs | 49 | 20 | 31 | 29 | 22 |
| | | Charter Members | 1567 | 829 | 1090 | 1182 | 849 |
| | | New Members | 7374 | 7251 | 6523 | 9405 | 7173 |
| | | Drops | 5084 | 5415 | 5049 | 4779 | 2700 |
| | | Net Growth | 4469 | 3363 | 3223 | 6455 | 5993 |

April (Only) Results

| MD | GMT Area | CA 5 | Apr-16 | Apr-17 | Apr-18 | Apr-19 |
|-------|--------------|-----------------|--------|--------|--------|--------|
| 300 | Rep Of China | New Clubs | 2 | 3 | 2 | 0 |
| | | Charter Members | 65 | 91 | 103 | 1 |
| | | New Members | 227 | 185 | 464 | 142 |
| | | Drops | 59 | 38 | 19 | 66 |
| | | Net Growth | 250 | 261 | 553 | 91 |
| Total | Pei-Jen Chen | New Clubs | 2 | 3 | 2 | 0 |
| | | Charter Members | 65 | 91 | 103 | 1 |
| | | New Members | 227 | 185 | 464 | 142 |
| | | Drops | 59 | 38 | 19 | 66 |
| | | Net Growth | 250 | 261 | 553 | 91 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 4th Qtr | 2016-2017 4th Qtr | 2017-2018 4th Qtr |
|--------------|---------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 300 | Rep Of China | New Clubs | 5 | 11 | 2 |
| | | Charter Members | 184 | 390 | 119 |
| | | New Members | 739 | 501 | 776 |
| | | Drops | 4133 | 3759 | 6565 |
| | | Net Growth | -3113 | -2767 | -5578 |
| Total | Pei-Jen Chen | New Clubs | 5 | 11 | 2 |
| | | Charter Members | 184 | 390 | 119 |
| | | New Members | 739 | 501 | 776 |
| | | Drops | 4133 | 3759 | 6565 |
| | | Net Growth | -3113 | -2767 | -5578 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-------|-------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 354 | Republic Of Korea | New Clubs | 23 | 20 | 31 | 15 | 19 |
| | | Charter Members | 777 | 703 | 979 | 503 | 564 |
| | | New Members | 3639 | 3273 | 4183 | 3612 | 3514 |
| | | Drops | 2841 | 3447 | 2830 | 3407 | 3135 |
| | | Net Growth | 1840 | 826 | 2498 | 938 | 1131 |
| 355 | Republic Of Korea | New Clubs | 9 | 13 | 3 | 13 | 7 |
| | | Charter Members | 329 | 424 | 128 | 486 | 318 |
| | | New Members | 4079 | 3641 | 3314 | 3428 | 3648 |
| | | Drops | 2418 | 2905 | 2588 | 2515 | 2792 |
| | | Net Growth | 2117 | 1311 | 994 | 1566 | 1374 |
| 356 | Republic Of Korea | New Clubs | 6 | 26 | 10 | 5 | 9 |
| | | Charter Members | 204 | 962 | 441 | 201 | 372 |
| | | New Members | 2932 | 3049 | 2650 | 3289 | 4126 |
| | | Drops | 2513 | 2693 | 2550 | 2089 | 2601 |
| | | Net Growth | 732 | 1603 | 716 | 1546 | 2031 |
| Total | Chul-Jae Lee | New Clubs | 38 | 59 | 44 | 33 | 35 |
| | | Charter Members | 1310 | 2089 | 1548 | 1190 | 1254 |
| | | New Members | 10650 | 9963 | 10147 | 10329 | 11288 |
| | | Drops | 7772 | 9045 | 7968 | 8011 | 8528 |
| | | Net Growth | 4689 | 3740 | 4208 | 4050 | 4536 |

April (Only) Results

| MD | GMT Area | CA 5 | Apr-16 | Apr-17 | Apr-18 | Apr-19 |
|-------|-------------------|-----------------|--------|--------|--------|--------|
| 354 | Republic Of Korea | New Clubs | 2 | 3 | 1 | 1 |
| | | Charter Members | 57 | 111 | 21 | 35 |
| | | New Members | 188 | 216 | 426 | 212 |
| | | Drops | 200 | 163 | 186 | 204 |
| | | Net Growth | 73 | 171 | 272 | 53 |
| 355 | Republic Of Korea | New Clubs | 0 | 0 | 1 | 0 |
| | | Charter Members | 1 | 0 | 40 | 3 |
| | | New Members | 222 | 271 | 392 | 142 |
| | | Drops | 222 | 161 | 187 | 174 |
| | | Net Growth | 16 | 114 | 259 | 4 |
| 356 | Republic Of Korea | New Clubs | 3 | 0 | 0 | 1 |
| | | Charter Members | 133 | 2 | 10 | 37 |
| | | New Members | 83 | 91 | 198 | 141 |
| | | Drops | 141 | 159 | 177 | 181 |
| | | Net Growth | 97 | -59 | 36 | 12 |
| Total | Chul-Jae Lee | New Clubs | 5 | 3 | 2 | 2 |
| | | Charter Members | 191 | 113 | 71 | 75 |
| | | New Members | 493 | 578 | 1016 | 495 |
| | | Drops | 563 | 483 | 550 | 559 |
| | | Net Growth | 186 | 226 | 567 | 69 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 4th Qtr | 2016-2017 4th Qtr | 2017-2018 4th Qtr |
|--------------|--------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 354 | Republic Of Korea | New Clubs | 3 | 8 | 6 |
| | | Charter Members | 108 | 287 | 154 |
| | | New Members | 832 | 1145 | 1405 |
| | | Drops | 2332 | 2178 | 1943 |
| | | Net Growth | -1318 | -692 | -314 |
| 355 | Republic Of Korea | New Clubs | 2 | 1 | 3 |
| | | Charter Members | 110 | 37 | 141 |
| | | New Members | 785 | 805 | 1131 |
| | | Drops | 2299 | 2436 | 2430 |
| | | Net Growth | -1361 | -1566 | -1056 |
| 356 | Republic Of Korea | New Clubs | 7 | 0 | 2 |
| | | Charter Members | 262 | 5 | 117 |
| | | New Members | 603 | 791 | 906 |
| | | Drops | 2080 | 2026 | 2221 |
| | | Net Growth | -1164 | -1188 | -1065 |
| Total | Chul-Jae Lee | New Clubs | 12 | 9 | 11 |
| | | Charter Members | 480 | 329 | 412 |
| | | New Members | 2220 | 2741 | 3442 |
| | | Drops | 6711 | 6640 | 6594 |
| | | Net Growth | -3843 | -3446 | -2435 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2017-2018 | 2018-2019 |
|-------|--|-----------------|-----------|-----------|
| 335 | Japan | New Clubs | 1 | 0 |
| | | Charter Members | 28 | 0 |
| | | New Members | 1199 | 996 |
| | | Drops | 689 | 658 |
| | | Net Growth | 588 | 383 |
| 330 | Japan | New Clubs | 0 | 1 |
| | | Charter Members | 0 | 30 |
| | | New Members | 825 | 842 |
| | | Drops | 747 | 705 |
| | | Net Growth | 152 | 219 |
| 334 | Japan | New Clubs | 2 | 0 |
| | | Charter Members | 44 | 0 |
| | | New Members | 1271 | 1131 |
| | | Drops | 1081 | 981 |
| | | Net Growth | 293 | 190 |
| 331 | Japan | New Clubs | 1 | 0 |
| | | Charter Members | 22 | 0 |
| | | New Members | 458 | 395 |
| | | Drops | 380 | 384 |
| | | Net Growth | 112 | 29 |
| 332 | Japan | New Clubs | 2 | 1 |
| | | Charter Members | 79 | 21 |
| | | New Members | 696 | 579 |
| | | Drops | 543 | 591 |
| | | Net Growth | 256 | 41 |
| 333 | Japan | New Clubs | 2 | 2 |
| | | Charter Members | 49 | 50 |
| | | New Members | 940 | 912 |
| | | Drops | 815 | 880 |
| | | Net Growth | 234 | 108 |
| 336 | Japan | New Clubs | 1 | 0 |
| | | Charter Members | 44 | 0 |
| | | New Members | 998 | 921 |
| | | Drops | 998 | 936 |
| | | Net Growth | 67 | 28 |
| 337 | Japan | New Clubs | 0 | 5 |
| | | Charter Members | 0 | 131 |
| | | New Members | 1096 | 926 |
| | | Drops | 1122 | 985 |
| | | Net Growth | 18 | 111 |
| Total | Masayoshi Maruyama, Yasuhisa Nakamura | New Clubs | 9 | 9 |
| | | Charter Members | 266 | 232 |
| | | New Members | 7483 | 6702 |
| | | Drops | 6375 | 6120 |
| | | Net Growth | 1720 | 1109 |

April (Only) Results

| MD | GMT Area | CA 5 | Apr-18 | Apr-19 |
|--|----------|-----------------|--------|--------|
| 335 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 1 | 0 |
| | | New Members | 118 | 79 |
| | | Drops | 51 | 53 |
| | | Net Growth | 76 | 28 |
| 330 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 2 |
| | | New Members | 62 | 83 |
| | | Drops | 62 | 39 |
| | | Net Growth | 3 | 46 |
| 334 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 120 | 109 |
| | | Drops | 113 | 105 |
| | | Net Growth | 15 | 5 |
| 331 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 68 | 44 |
| | | Drops | 51 | 44 |
| | | Net Growth | 20 | 2 |
| 332 | Japan | New Clubs | 2 | 0 |
| | | Charter Members | 79 | 0 |
| | | New Members | 44 | 42 |
| | | Drops | 42 | 49 |
| | | Net Growth | 81 | -6 |
| 333 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 2 |
| | | New Members | 54 | 67 |
| | | Drops | 68 | 73 |
| | | Net Growth | -14 | -3 |
| 336 | Japan | New Clubs | 0 | 0 |
| | | Charter Members | 0 | 0 |
| | | New Members | 111 | 80 |
| | | Drops | 79 | 107 |
| | | Net Growth | 36 | -25 |
| 337 | Japan | New Clubs | 0 | 1 |
| | | Charter Members | 0 | 27 |
| | | New Members | 131 | 109 |
| | | Drops | 191 | 122 |
| | | Net Growth | -53 | 20 |
| Total Masayoshi Maruyama, Yasuhisa Nakamura | | New Clubs | 2 | 1 |
| | | Charter Members | 80 | 31 |
| | | New Members | 708 | 613 |
| | | Drops | 657 | 592 |
| | | Net Growth | 164 | 67 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2017-2018 4th Qtr |
|--------------|--|---|--|
| 335 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 3 370 849 -443 |
| 330 | Japan | New Clubs Charter Members New Members Drops Net Growth | 3 62 204 752 -451 |
| 334 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 317 1383 -1040 |
| 331 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 131 314 -179 |
| 332 | Japan | New Clubs Charter Members New Members Drops Net Growth | 2 101 155 556 -292 |
| 333 | Japan | New Clubs Charter Members New Members Drops Net Growth | 1 28 672 835 -126 |
| 336 | Japan | New Clubs Charter Members New Members Drops Net Growth | 0 0 293 765 -457 |
| 337 | Japan | New Clubs Charter Members New Members Drops Net Growth | 1 21 318 1127 -761 |
| Total | Masayoshi Maruyama, Yasuhisa Nakamura | New Clubs Charter Members New Members Drops Net Growth | 7 215 2460 6581 -3749 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2018-2019 |
|-------|----------------------|-----------------|-----------|
| 310 | Thailand | New Clubs | 5 |
| | | Charter Members | 212 |
| | | New Members | 558 |
| | | Drops | 533 |
| | | Net Growth | 318 |
| Total | Prayat Sirinaphaphan | New Clubs | 5 |
| | | Charter Members | 212 |
| | | New Members | 558 |
| | | Drops | 533 |
| | | Net Growth | 318 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-----------------|-----------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 | 2 |
| | | Charter Members | 0 | 0 | 0 | 20 | 43 |
| | | New Members | 13 | 8 | 32 | 16 | 14 |
| | | Drops | 10 | 39 | 12 | 37 | 19 |
| | | Net Growth | 3 | -31 | 20 | 1 | 42 |
| 303 | Hong Kong China Macao | New Clubs | 4 | 4 | 5 | 0 | 0 |
| | | Charter Members | 97 | 123 | 140 | 0 | 0 |
| | | New Members | 267 | 239 | 219 | 0 | 0 |
| | | Drops | 202 | 199 | 192 | 0 | 0 |
| | | Net Growth | 182 | 186 | 179 | 0 | 0 |
| | China | New Clubs | 163 | 174 | 224 | 92 | 6 |
| Charter Members | | 6161 | 6086 | 7811 | 3811 | 601 | |
| New Members | | 6149 | 6278 | 7778 | 6530 | 47 | |
| Drops | | 3612 | 6527 | 6881 | 9741 | 2617 | |
| Net Growth | | 9128 | 6353 | 9335 | 1311 | -1543 | |
| Total | Ziyu Lin | New Clubs | 167 | 178 | 229 | 92 | 8 |
| | | Charter Members | 6258 | 6209 | 7951 | 3831 | 644 |
| | | New Members | 6429 | 6525 | 8029 | 6546 | 61 |
| | | Drops | 3824 | 6765 | 7085 | 9778 | 2636 |
| | | Net Growth | 9313 | 6508 | 9534 | 1312 | -1501 |

April (Only) Results

| MD | GMT Area | CA 5 | Apr-16 | Apr-17 | Apr-18 | Apr-19 |
|-------|-----------------------------|-----------------|--------|--------|--------|--------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 0 | 0 | 2 | 1 |
| | | Drops | 2 | 0 | 3 | 0 |
| | | Net Growth | -2 | 0 | 0 | 1 |
| 303 | Hong Kong China Macao | New Clubs | 0 | 1 | 0 | 0 |
| | | Charter Members | 0 | 34 | 0 | 0 |
| | | New Members | 28 | 29 | 0 | 0 |
| | | Drops | 1 | 21 | 0 | 0 |
| | | Net Growth | 29 | 42 | 0 | 0 |
| | China | New Clubs | 12 | 17 | 4 | 0 |
| | | Charter Members | 413 | 558 | 183 | 72 |
| | | New Members | 501 | 577 | 495 | 4 |
| | | Drops | 117 | 136 | 125 | 106 |
| | | Net Growth | 834 | 1028 | 575 | 9 |
| Total | Ziyu Lin | New Clubs | 12 | 18 | 4 | 0 |
| | | Charter Members | 413 | 592 | 183 | 72 |
| | | New Members | 529 | 606 | 497 | 5 |
| | | Drops | 120 | 157 | 128 | 106 |
| | | Net Growth | 861 | 1070 | 575 | 10 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 4th Qtr | 2016-2017 4th Qtr | 2017-2018 4th Qtr |
|--------------|--------------------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 0 | 1 | 0 |
| | | Charter Members | 0 | 20 | 0 |
| | | New Members | 2 | 3 | 4 |
| | | Drops | 12 | 18 | 15 |
| | | Net Growth | -10 | 5 | -10 |
| 303 | Hong Kong China Macao | New Clubs | 2 | 3 | 0 |
| | | Charter Members | 40 | 91 | 0 |
| | | New Members | 57 | 65 | 0 |
| | | Drops | 118 | 128 | 0 |
| | | Net Growth | -18 | 30 | 0 |
| | China | New Clubs | 78 | 92 | 22 |
| | | Charter Members | 2429 | 2902 | 1242 |
| | | New Members | 944 | 1506 | 1261 |
| | | Drops | 2627 | 2209 | 9445 |
| | | Net Growth | 840 | 2318 | -6503 |
| Total | Ziyu Lin | New Clubs | 80 | 96 | 22 |
| | | Charter Members | 2469 | 3013 | 1242 |
| | | New Members | 1003 | 1574 | 1265 |
| | | Drops | 2757 | 2355 | 9460 |
| | | Net Growth | 812 | 2353 | -6513 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|---------------------------|----------------------------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 5 | 11 |
| | | Charter Members | 0 | 0 | 0 | 146 | 340 |
| | | New Members | 0 | 0 | 0 | 75 | 74 |
| | | Drops | 0 | 0 | 0 | 152 | 52 |
| | | Net Growth | 0 | 0 | 0 | 86 | 366 |
| 301 | Philippines | New Clubs | 32 | 23 | 16 | 27 | 33 |
| | | Charter Members | 903 | 683 | 455 | 817 | 861 |
| | | New Members | 1466 | 1088 | 1451 | 1398 | 1292 |
| | | Drops | 2715 | 1630 | 1501 | 1492 | 2275 |
| | | Net Growth | -93 | 261 | 550 | 879 | 50 |
| 308 | Brunei Malaysia Singapore | New Clubs | 26 | 11 | 16 | 18 | 15 |
| | | Charter Members | 715 | 324 | 437 | 469 | 476 |
| | | New Members | 1349 | 1165 | 1281 | 1194 | 1190 |
| | | Drops | 619 | 852 | 699 | 938 | 926 |
| | | Net Growth | 1551 | 716 | 1110 | 824 | 807 |
| 204 | Cnmi Guam Marshall Islands | New Clubs | 0 | 2 | 0 | 1 | 1 |
| | | Charter Members | 1 | 54 | 0 | 26 | 69 |
| | | New Members | 106 | 134 | 102 | 102 | 80 |
| | | Drops | 74 | 68 | 79 | 196 | 193 |
| | | Net Growth | 40 | 124 | 24 | -61 | -23 |
| Total | | New Clubs | 58 | 36 | 32 | 51 | 60 |
| Ek Phang Bobby Eng | | Charter Members | 1619 | 1061 | 892 | 1458 | 1746 |
| | | New Members | 2921 | 2387 | 2834 | 2769 | 2636 |
| | | Drops | 3408 | 2550 | 2279 | 2778 | 3446 |
| | | Net Growth | 1498 | 1101 | 1684 | 1728 | 1200 |

April (Only) Results

| MD | GMT Area | CA 5 | Apr-16 | Apr-17 | Apr-18 | Apr-19 |
|---------------------------|----------------------------------|------------------------|------------|------------|------------|------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 1 | 0 |
| | | New Members | 0 | 0 | 10 | 0 |
| | | Drops | 0 | 0 | 6 | 0 |
| | | Net Growth | 0 | 0 | 10 | 0 |
| 301 | Philippines | New Clubs | 2 | 4 | 11 | 6 |
| | | Charter Members | 72 | 123 | 276 | 128 |
| | | New Members | 63 | 85 | 116 | 137 |
| | | Drops | 42 | 52 | 66 | 73 |
| | | Net Growth | 96 | 165 | 337 | 196 |
| 308 | Brunei Malaysia Singapore | New Clubs | 0 | 1 | 3 | 4 |
| | | Charter Members | 4 | 32 | 75 | 91 |
| | | New Members | 62 | 56 | 22 | 124 |
| | | Drops | 36 | 59 | 35 | 61 |
| | | Net Growth | 32 | 33 | 64 | 156 |
| 204 | Cnmi Guam Marshall Islands | New Clubs | 0 | 0 | 0 | 1 |
| | | Charter Members | 0 | 0 | 0 | 21 |
| | | New Members | 48 | 31 | 23 | 13 |
| | | Drops | 1 | 7 | 12 | 13 |
| | | Net Growth | 47 | 24 | 11 | 23 |
| Total | | New Clubs | 2 | 5 | 14 | 11 |
| Ek Phang Bobby Eng | | Charter Members | 76 | 155 | 352 | 240 |
| | | New Members | 173 | 172 | 171 | 274 |
| | | Drops | 79 | 118 | 119 | 147 |
| | | Net Growth | 175 | 222 | 422 | 375 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 4th Qtr | 2016-2017 4th Qtr | 2017-2018 4th Qtr |
|--------------|---|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 0 | 0 | 1 |
| | | Charter Members | 0 | 0 | 31 |
| | | New Members | 0 | 0 | 66 |
| | | Drops | 0 | 0 | 60 |
| | | Net Growth | 0 | 0 | 43 |
| 301 | Philippines | New Clubs | 12 | 19 | 28 |
| | | Charter Members | 283 | 450 | 969 |
| | | New Members | 282 | 904 | 1438 |
| | | Drops | 943 | 1097 | 923 |
| | | Net Growth | -358 | 287 | 1544 |
| 308 | Brunei Malaysia Singapore | New Clubs | 3 | 6 | 7 |
| | | Charter Members | 86 | 236 | 195 |
| | | New Members | 136 | 502 | 213 |
| | | Drops | 950 | 913 | 957 |
| | | Net Growth | -709 | -143 | -529 |
| 204 | Cnmi Guam Marshall Islands | New Clubs | 1 | 0 | 5 |
| | | Charter Members | 35 | 0 | 137 |
| | | New Members | 65 | 66 | 96 |
| | | Drops | 11 | 63 | 100 |
| | | Net Growth | 89 | 4 | 135 |
| Total | | New Clubs | 16 | 25 | 41 |
| | | Charter Members | 404 | 686 | 1332 |
| | Ek Phang Bobby Eng | New Members | 483 | 1472 | 1813 |
| | | Drops | 1904 | 2073 | 2040 |
| | | Net Growth | -978 | 148 | 1193 |

MD Wise Analysis

| MD | GMT Area | CA 5 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-------|-----------------------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| NA | Undistricted | New Clubs | 1 | 1 | 1 | 1 | 0 |
| | | Charter Members | 24 | 29 | 23 | 20 | 0 |
| | | New Members | 19 | 21 | 11 | 9 | 18 |
| | | Drops | 34 | 15 | 12 | 24 | 46 |
| | | Net Growth | 9 | 39 | 22 | 5 | -28 |
| 310 | Thailand | New Clubs | 3 | 6 | 7 | 13 | 0 |
| | | Charter Members | 92 | 143 | 205 | 391 | 0 |
| | | New Members | 751 | 590 | 735 | 572 | 0 |
| | | Drops | 611 | 604 | 638 | 735 | 0 |
| | | Net Growth | 275 | 193 | 392 | 276 | 0 |
| 303 | Hong Kong China Macao | New Clubs | 0 | 0 | 0 | 4 | 2 |
| | | Charter Members | 0 | 0 | 0 | 113 | 60 |
| | | New Members | 0 | 0 | 0 | 238 | 249 |
| | | Drops | 0 | 0 | 0 | 254 | 161 |
| | | Net Growth | 0 | 0 | 0 | 107 | 165 |
| Total | Teresa Mann | New Clubs | 4 | 7 | 8 | 18 | 2 |
| | | Charter Members | 116 | 172 | 228 | 524 | 60 |
| | | New Members | 770 | 611 | 746 | 819 | 267 |
| | | Drops | 645 | 619 | 650 | 1013 | 207 |
| | | Net Growth | 284 | 232 | 414 | 388 | 137 |

April (Only) Results

| MD | GMT Area | CA 5 | Apr-16 | Apr-17 | Apr-18 | Apr-19 |
|-------|-----------------------------|-----------------|--------|--------|--------|--------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 1 | 2 | 0 | 0 |
| | | Drops | 0 | 0 | 0 | 0 |
| | | Net Growth | 1 | 2 | 0 | 0 |
| 310 | Thailand | New Clubs | 0 | 2 | 0 | 0 |
| | | Charter Members | 0 | 51 | 1 | 0 |
| | | New Members | 46 | 31 | 40 | 0 |
| | | Drops | 16 | 59 | 56 | 0 |
| | | Net Growth | 31 | 27 | -9 | 0 |
| 303 | Hong Kong China Macao | New Clubs | 0 | 0 | 1 | 1 |
| | | Charter Members | 0 | 0 | 21 | 26 |
| | | New Members | 0 | 0 | 7 | 24 |
| | | Drops | 0 | 0 | 5 | 9 |
| | | Net Growth | 0 | 0 | 23 | 42 |
| Total | Teresa Mann | New Clubs | 0 | 2 | 1 | 1 |
| | | Charter Members | 0 | 51 | 22 | 26 |
| | | New Members | 47 | 33 | 47 | 24 |
| | | Drops | 16 | 59 | 61 | 9 |
| | | Net Growth | 32 | 29 | 14 | 42 |

Statement for 4th Quarter Results (previous 3 years)

| MD | GMT Area | CA 5 | 2015-2016 4th Qtr | 2016-2017 4th Qtr | 2017-2018 4th Qtr |
|--------------|--------------------------------------|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 1 | 0 | 0 |
| | | Charter Members | 20 | 0 | 0 |
| | | New Members | 4 | 7 | 14 |
| | | Drops | 4 | 8 | 39 |
| | | Net Growth | 20 | -1 | -25 |
| 310 | Thailand | New Clubs | 6 | 5 | 5 |
| | | Charter Members | 163 | 125 | 137 |
| | | New Members | 186 | 389 | 349 |
| | | Drops | 611 | 581 | 589 |
| | | Net Growth | -207 | -50 | -80 |
| 303 | Hong Kong China Macao | New Clubs | 0 | 0 | 1 |
| | | Charter Members | 0 | 0 | 32 |
| | | New Members | 0 | 0 | 125 |
| | | Drops | 0 | 0 | 215 |
| | | Net Growth | 0 | 0 | -54 |
| Total | Teresa Mann | New Clubs | 7 | 5 | 6 |
| | | Charter Members | 183 | 125 | 169 |
| | | New Members | 190 | 396 | 488 |
| | | Drops | 615 | 589 | 843 |
| | | Net Growth | -187 | -51 | -159 |

